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| **新客戶開發報告書** |
| **填寫日期\*：** |
| **面談人\*** |  | **所屬部門\*** |  |
| **受訪客戶\*** |  | **電話\*** |  |
| **地址\*** |  |
| **訪問次數\*** |  | **訪談時間\*** |  |
| **訪談經過\*** |  |
| **訪談結果\*** |  |
| **備註** |  |